

BABY KITS 2024



Drive trial among 10,000 expecting and new moms through our established network of Childbirth Educators, Doulas, Midwives and OB/GYNS. Drive top-of-mind awareness, consideration, and purchase. Practitioners will present samples as a gift to their expecting family clients during natural points of intersections and expecting parent gift bags.

OVERVIEW

TARGET AUDIENCE

New and expecting moms through a trusted network of Childbirth Educators, Doulas, Midwives and OB/GYNs.

ACTIVATION

Kits are delivered hand-to-hand by childbirth professionals to new and expecting mothers as a gift. Kits are presented at natural points of intersection including at check-in, and appointments. Program category is exclusive.

REACH AND MARKETS

Reach: 10,000 samples
Markets: National

TIMING

Commitment requested by January 2025
Samples or collateral due by February 2025
Delivery: April 2025



100% of doulas and childbirth educators say they find Aha programs helpful to their clients.

80% of mothers rate the information provided by maternity care providers as “completely” or “very” trustworthy.

AHA BABY NETWORK

REACH EXPECTING AND NEW PARENTS THROUGH TRUSTED PROFESSIONALS

NETWORK

Obstetrics
Doulas, Midwives,
& Childbirth Educators
in the USA and Canada

REACH
2.5MM

Results from past campaigns indicate:

- 94% of health practitioners found the program extremely or very valuable to their patients
- 84% of practitioners are much more or somewhat more likely to recommend brands after receiving the program

“ I wanted to say I absolutely LOVE this program and everything you are doing for the doula community. ”

“ Thank you for putting these samples together! I really enjoy learning about new brands or new products and sharing the information with my clients. ”



Samples, offers and new baby kits are delivered by Childbirth Educators, Doulas, Midwives and OB/GYNs. Campaigns may include on-premise sample distribution, point-of-care media and grass root social media/digital activations.

